

Top 10 Ways to Lose at Trial

December 9, 2020 – 9:00am PT/12:00pm ET

One (1) RMAI Education Credits Toward Initial Certification

This presentation focuses on the most common procedural and substantive defenses that can lead to a creditor's failure to prove its debt at trial.

From their expert viewpoint, the presenters impart practical tips and strategies for avoiding pitfalls in pursuing debt collection lawsuits. These experienced creditor rights attorneys have a combined 60 plus years' experience in successfully representing creditors.

Benefit from a step-by-step analysis of preparing a claim for suit, the examination of documentation supporting the claim, and effective communications in preparation for trial.

Pricing:

Member: *Free

*One free registration per member company; additional registrations as member rate)

Non – Member: \$94

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Course Presenters:



Howard B. Weber is the founder and principal owner of the Law Office of Howard B. Weber in Manhattan where he practices in the areas of commercial litigation and both commercial and consumer collections throughout the States of New York and New Jersey.

Mr. Weber has written numerous articles and is a frequent lecturer on issues relating to his areas of practice. He authored the Retail Installment Contract chapter of the NACM's Manual of Credit and Commercial Laws (2019 edition). He is the author of the New York Practice chapter of the book, International Commercial Debt Collection (Thomson Carswell, 2007). He is an active member of both the New York State Bar Association and the New Jersey Bar Association.



John H. Bedard, Jr. is the managing attorney of Bedard Law Group, P.C. located in Atlanta, Georgia. John represents creditors, asset buyers, and debt collectors helping them stay in compliance with state and federal law. He also manages the nationwide litigation for several collection agencies and focuses his litigation practice on FDCPA, TCPA, and FCRA defense.

John's practice also focuses on defending regulatory actions including CFPB investigations and travels the country performing CFPB readiness assessments for the collection industry. He received his law degree from the Syracuse University College of Law and his undergraduate degree in Economics from the Pennsylvania State University.