



RECEIVABLES  
MANAGEMENT  
ASSOCIATION  
INTERNATIONAL

SETTING THE GLOBAL STANDARD



# ABOUT RMAI

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*The Receivables Management Association International (RMAI) is a nonprofit trade association representing more than 600 companies that purchase or support the purchase of performing and nonperforming receivables on the secondary market. We provide networking, education and business development opportunities through events and communications. We also maintain a highly effective state and federal advocacy program to protect and promote the industry. Our Receivables Management Certification Program and Code of Ethics protect consumers and businesses by setting the gold standard through uniform industry best practices.*

# WHO CAN BE A MEMBER OF RMAI?

We are a diverse trade association in accounts receivables management.

We represent the voice of our members in every segment of the receivables management industry.

ORIGINATING CREDITORS

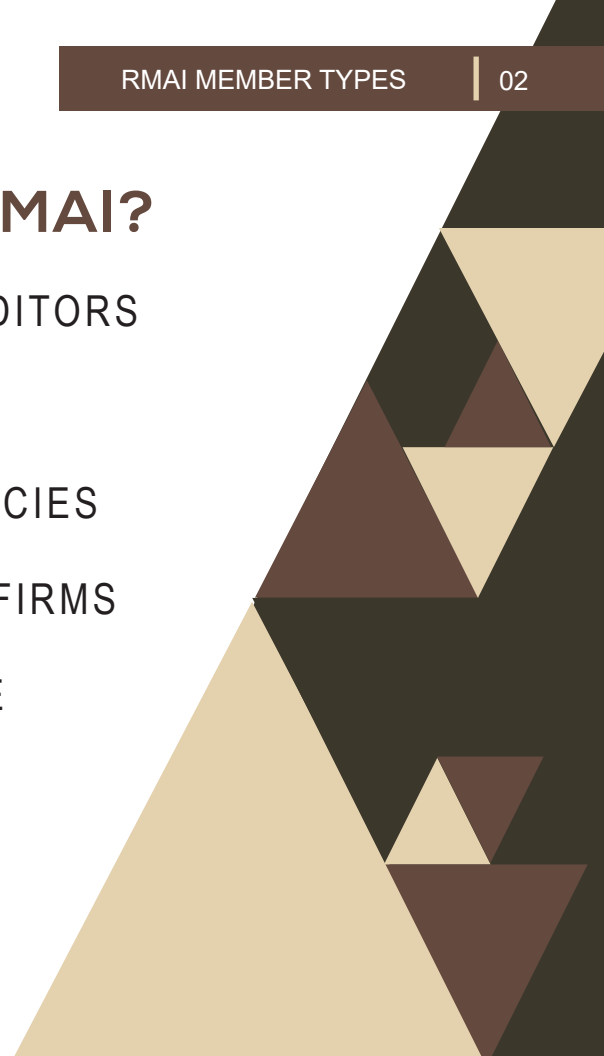
DEBT BUYERS

COLLECTION AGENCIES

COLLECTION LAW FIRMS

PRODUCT/SERVICE PROVIDERS

BROKERS



# WHY JOIN RMAI?

|                    |  |
|--------------------|--|
| <b>RECOGNITION</b> | AMONG INDUSTRY PEERS                         |
| <b>CREDIBILITY</b> | FOR YOUR BUSINESS WITH ORIGINATING CREDITORS |
| <b>NETWORK</b>     | WITH TOP INFLUENCERS                         |
| <b>KNOWLEDGE</b>   | THROUGH INDUSTRY EDUCATION                   |
| <b>ACCESS</b>      | TO MEMBERS AND INDUSTRY LEADERS              |
| <b>SAVINGS</b>     | WITH MEMBER DISCOUNTS                        |

## MEMBER INVESTMENT

| MEMBER                    |         | CERTIFIED MEMBER                                       |       | INTERNATIONAL                                      |       |
|---------------------------|---------|--|-------|--|-------|
| Non-certified businesses. |         | Businesses who completed RMAI's Certification Program. |       | Debt buyer businesses outside of U.S. territories. |       |
| Annual Dues               | \$1,145 | Annual Dues  | \$895 | Annual Dues  | \$475 |
| Application Fee           | \$275   | Application Fee  | \$275 | Application Fee                                    | \$275 |

## ANNUAL CONFERENCE

The RMAI Annual Conference is the premier event for the receivables management industry. Debt buyers, originating creditors, collection agencies, law firms, brokers, and vendors gather for three days of industry education and regulatory updates, networking, and business opportunities in the first week of February.



## EXECUTIVE SUMMIT

This intimate gathering of professionals provides attendees the opportunity to network with other executives, have conversations with policymakers, and receive education on executive-level operations. The Executive Summit is held the first week of August at resorts around the United States.

## FALL NETWORKING EVENT

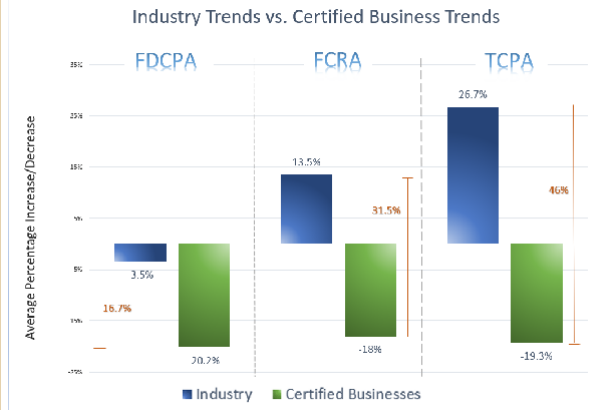
Drawing in attendees from all locations, this education and networking event is a special opportunity to learn, connect with colleagues, and enjoy a baseball game. The Fall Networking Event is held each year in a different city in the United States.



# RMAI CERTIFICATION

RMAI's Receivables Management Certification Program, celebrating its 10th anniversary in 2023, offers professional designations to businesses and individuals. The global standards contained in the certification program are designed to promote uniform best practices for the protection of consumers and the receivables industry.

- Positioning for increased business opportunities
- Cost savings from lower complaints
- Reduced litigation exposure
- Credibility for your business
- Demonstrated commitment to compliance
- Visibility with RMAI Originating Creditor Members
- Recognition at RMAI conferences and in RMAI publications
- Association voting rights
- Reduced membership dues



Sources: WebRecon Vendor Monitoring and Grid Summary Litigation report

# EXPAND YOUR VOICE

## STATE ACTIVITIES

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RMAI monitors all 50 states, with 104 volunteers serving on state legislative committees. We retained six state lobbyists in 2022.

## FEDERAL ACTIVITIES

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RMAI holds regular meetings with CFPB, FTC, OCC and Congress. Federal regulators frequently appear on panels each year at our networking events.

## AG ACTIVITIES

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RMAI monitors all 50 states' Attorneys General. We retain an expert attorney general consultant with Cozen O'Connor.

MORE THAN  
**\$2.4 MILLION**  
SPENT SINCE 2011 ACTIVELY  
DEFENDING MEMBER RIGHTS

Does NOT include RMAI staff time, member volunteer time, or travel expenses.

**94%** SUCCESSFUL  
IN DEFEATING  
HARMFUL  
LEGISLATION





# JOIN RMAI

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RECEIVABLES MANAGEMENT ASSOCIATION INTERNATIONAL

📍 1050 Fulton Avenue, Suite 120  
Sacramento, CA 95825

☎ 916 482 2462

✉ [membership@rmaintl.org](mailto:membership@rmaintl.org)

[in](https://www.linkedin.com/company/rmaintl) [LinkedIn.com/company/rmaintl](https://www.linkedin.com/company/rmaintl)

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[www.rmaintl.org](http://www.rmaintl.org)