

Reviving Financial Resilience: TransUnion's Recovery Model and Legal Strategies Unveiled

December 12, 2023 – 9:00am PT/12:00pm ET
One (1) RMAI Education Credit

Sponsored Webinar



In this sponsored webinar, TransUnion delves into the heart of its recovery model, a powerful tool designed to build attributes for assessing a consumer's ability to repay debts and employing effective legal strategies. The presenters will provide a high-level exploration of how TransUnion leverages data to guide the recovery process and how that enables businesses to make informed decisions. As the presenters explore their favorite legal strategies employed by TransUnion to navigate the complexities of consumer debt recovery, ensure compliance, and protect consumer rights, attendees will also learn about resolving some of the common issues businesses may encounter.




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Course Presenters:

	<p>Mark Bergeron is a Senior Director in TransUnion's Data Science & Analytics group. Mark has been with TransUnion since 2014. Mark's teams provide analytical solutions and consultation covering broad lines of business in the financial services industry – primarily unsecured installment loans and credit cards, but also auto, mortgage, and telecommunications. His teams facilitate a varied spectrum of analytic activities and consultation such as business intelligence, score comparisons, tree building, and custom-model construction for all stages of a product lifecycle – consumer-engagement, underwriting, account management, through collections.</p>
	<p>Jeff Ragsdale is an Industry Specialist with TransUnion's Collection Vertical. He works with all TU clients on analytics, best practices, and helps bring new solutions to the 3rd party collections / debt buying industry. Jeff has been at TransUnion for 15 years with over 10 years in the 3PC space. Jeff also worked in fraud prevention and detection for five years and is working to help agencies and debt buyers identify fraudulent accounts. Jeff works with all of TransUnion's collections customers and brings tremendous knowledge and best practice solutions.</p>
	<p>Aristotle Sangalang is President and Chief Compliance Officer of The Bureaus, Inc. For just under 30 years, Aristotle has accumulated extensive experience in portfolio management, compliance, employee recruiting / training, outsource management, debt purchasing and sales. He has participated in over 550 purchase transactions with balances totaling over \$6.4 billion dollars. As Chief Compliance Officer, Aristotle's responsibilities include managing civil and regulatory compliance for the organization and ensuring that TBI maintains compliance in all its activities.</p>