



Educational Programs

Dancing with Debt Settlement

February 26, 2024 – 9:00am PT/12:00pm ET

One (1) RMAI Education Credit

Join us for a strategy discussion for using technical automation and compliance frameworks to manage advisor-driven settlement negotiations and achieve successful, efficient resolutions.

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Pricing:

Member: Free

Non – Member: \$94

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Course Presenters:

	<p>Kellie Belote has navigated both the creditor and debt settlement company landscapes. Before joining Alleviate Financial as VP of Negotiations, she spent two years at National Debt Relief as the V.P. of Negotiations and V.P. of Creditor Relations & Strategy. Her focus in these roles was fostering robust relationships with creditors, negotiations training, and enhancing the negotiation process. Before moving to debt settlement, Kellie spent six years working at Portfolio Recovery Associates (PRA), managing multiple processes including Credit Bureau reporting and overseeing the debt settlement team. At PRA, Kellie focused on process improvement leading to increased revenue and reduced cost.</p>
	<p>Dave Hanrahan leads Kredit, which develops software tools that help everyday people navigate financial hardship and communicate effectively with financial services firms when in distress, independently or while being coached by financial advisors. Before founding Kredit in 2020, Dave advised global founder-owned and VC/PE-backed technology companies on equity and debt capital raises, M&A pipeline identification and engagement, and business sales to financial sponsors and strategic acquirers.</p>
	<p>Stefanie Jackman is Partner with Troutman Pepper Hamilton Saunders LLP where her practice is devoted to assisting financial services institutions facing state and federal government investigations and examinations, counseling them on complex compliance issues, as well as defending them in individual and class action lawsuits. Stefanie represents clients across the financial services industry on issues arising under an array of federal and state consumer financial laws, including UDAP/UDAAP statutes, the FDCPA, FCRA, TCPA, EFTA, SCRA, and TILA.</p>