



Educational Programs

Due Diligence Tips – Acquiring and/or Financing a Debt Buyer in Today’s Market

April 23, 2024 – 9:00am PT/12:00pm ET

One (1) RMAI Education Credit

Join us for a moderated webinar by Chuck Dodge with Hudson Cook as he delves into the world of Mergers & Acquisitions and Financing with Michael Lamm with Corporate Advisory Solutions and JD Sheldon with Metropolitan Partners Group. During this webinar, they will discuss key areas of due diligence to focus on acquiring and/or financing a consumer debt buying business in today’s market. The due diligence process has become much more extensive and longer as a result of the ever-changing regulatory and technology requirements that have been placed on companies operating in the debt buying industry.




Pricing:

Member: Free

Non – Member: \$94

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Course Presenters:

	<p>Chuck Dodge is a partner in the Maine office of Hudson Cook, LLP. Chuck is a member of RMAI and the ACA, as well as the Consumer Financial Services Committee of the Business Law Section of the American Bar Association. Chuck practices exclusively in the area of consumer credit regulatory compliance counseling. His practice focuses on federal and state laws related to debt collection, account servicing, debt buying, foreclosure, repossession and the enforcement of creditors’ rights more generally. Chuck’s practice also regularly involves assisting national, regional and local debt buyers and debt collectors, as well as their investors and lenders, with regulatory compliance matters related to licensing, conduct rules and recovery.</p>
	<p>JD Sheldon is a Principal at Metropolitan. His responsibilities include sourcing, evaluating, and executing firm investments along with asset management with a specific focus in the consumer debt finance vertical. Prior to joining Metropolitan in 2019, he was CFO at CreditMax.</p>
	<p>Michael Lamm is a Co-Founder and Managing Partner at Corporate Advisory Solutions (CAS), a respected and fast-growing, independent, investment and merchant banking firm that supports a select group of clients. Having completed 135 M&A engagements generating over \$2.5B in deal value within accounts receivable management and related industries, Michael leads his deal team on M&A engagements, valuations, exit preparation, and board-room level consulting while also charting the firm’s corporate direction and strategic growth plan.</p>