Educational Programs

Optimizing Debt Collection and Probate Processess: Best Practices, Auditing Strategies, and Process Improvements

November 19, 2025 – 9:00am PT/12:00pm ET
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In this webinar, we will explore the complexities of debt collection within probate processes, focusing on effective strategies and best practices. We will discuss essential techniques for managing and settling debts, conduct thorough audits of probate procedures, and identify ways to optimize and streamline the entire process for you and your clients. Join us to gain insights into improving probate administration, enhancing compliance, and leveraging technology for better outcomes in debt collection, debt buying, and estate management.

Pricing:
Member: Free
Non – Member: $94

Register

Course Presenters:

	**Kat O'Brien** has fifteen years of experience in the ARM industry translating complex legal requirements into compliant operational processes. She is Chief Compliance Officer and General Counsel for United Holding Group, a national debt buyer, where she enjoys working with many Agencies, Collection Law Firms, Vendors, Financial Institutions, and FinTech Companies. Kat has earned ACA International's distinguished Credit and Collection Compliance Attorney (CCCA) as well as RMAI's Certified Receivables Compliance Professional (CRCP) Designation.
	**Matt Saperstein** serves as Chief Revenue Officer at Phillips & Cohen Associates, a global leader in compassionate collections, and as Chief Operating Officer of Invenio Financial, its debt purchasing arm. With over 20 years in the industry, Matt has driven revenue strategy and market development initiatives that prioritize consumer-centric recovery, particularly within complex debt settlement portfolios. His work has helped shape tech-enabled, collaborative solutions that improve resolution outcomes for both consumers and creditors.
	**Scott Weltman** As a litigator, he represents matters involving commercial, consumer, and probate collections. Working hand-in-hand with businesses owners, COO's, CFO's, recovery managers, and collection managers, he aims to recover unpaid B2B receivables, commercial loans, complex debts, and outstanding estate fees, with the goal to obtain the best possible outcome for his client.