

Maximizing Your RMAI Membership

How to Make the Most Out of Your RMAI Experience

Most Receivables Management Association International (RMAI) members report that they joined the organization for a handful of reasons:

- Network with peers
- Connect with potential clients or vendors
- Keep up to date with developments within the receivables management industry
- Ensure compliance with state and federal laws and regulations.

RMAI has developed top-notch programs, including the RMAI Certified Receivables Management Certification Program, to assist members in fulfilling these reasons and enhancing the way they do business.

Whether you just joined RMAI, are a long-time member, or are considering joining, the following information can help you get the most of your RMAI membership.

Welcome to RMAI

Upon joining, you will receive an email and a welcome package from RMAI including your RMAI membership certificate. Read the materials in the packet and review the RMAI website (<https://rmaintl.org/>) to find out more about the benefits available to you and how you can maximize your membership.

Attend In-Person Events

RMAI has two in-person annual [events](#) to support networking and continuing education of its members: the Annual Conference and the Executive Summit. Visit [events](#) and watch for event e-blasts for details.

Annual Conference

RMAI's largest event, the Annual Conference is held in February every year at the Aria Resort in Las Vegas. Education is a primary function of the Annual Conference, with sessions over three days presenting up-to-date information on current issues, best practices, and trends in receivables management. Opportunities for networking include the evening receptions in the Exhibit Hall. Originating creditors, attorneys, collection agencies, and debt buyers alike can meet and engage with potential clients. During the many networking breaks between education sessions, attendees gravitate to the Exhibit Hall. These breaks give you the opportunity to engage with other attendees, perhaps about a session that you both attended, or with a vendor about a product that can help your business. A favorite networking event takes place on Wednesday night. A good time is had by all this last night of the conference.

As a new member, it is also important to take advantage of the New Member/First-Time Attendee luncheon where you can meet other new RMAI members in a small group setting.

Donate to the Legislative Fund to support RMAI's state and federal [advocacy](#) efforts, and you can also attend the Legislative Fund Networking Reception.

Near registration, you will find another resource for members at the Annual Conference: the RMAI Information Station. The RMAI Information Station is staffed by Membership Committee volunteers who serve as a resource for all members and help them make the most of their conference experience. Volunteers will be able to provide detailed information about sessions and events at the conference and give suggestions for how you can achieve your goals for the conference.

We also highly recommend visiting with exhibitors throughout the conference in the Exhibit Hall during the frequent networking breaks and receptions each day. These companies support our organization through their exhibits and sponsorship, are a wealth of knowledge regarding technology, compliance, best practices, and could be a great referral source for future business.

Executive Summit

The Executive Summit is geared towards company executives and decision makers and is held at a beautiful resort in a unique location. By picking less populated locations, attendees spend most of their time with each other building strong industry peer relationships. Many attendees bring their families to this event. RMAI facilitates this by offering guest registration for the evening events and activities for child attendees. This event offers unique interactive educational sessions and panel discussions by industry experts focused on high level trending topics.

The Executive Summit is held the end of July or beginning of August. The highlight is always the nightly get-togethers, often around a fire. It is a very relaxed atmosphere that allows attendees to really get to know other RMAI members on a more personal level. A favorite saying is, "The Summit is where relationships are formed, and the Annual Conference is where business, built on these relationships, gets done."

Get Up-to-Date Industry Developments with Education and Earn Certification

An added benefit of RMAI membership is access to monthly educational webinars. Members receive unlimited free registrations for [live and recorded regular monthly webinars](#). You can apply credits for the education sessions and webinars you attend towards the Certified Receivables Compliance Professional designation. The [Receivables Management Certification Program](#) promotes compliance and becoming certified demonstrates a commitment to up-to-date best practices. Your business can also earn the Certified Receivables Business or Certified Receivables Vendor designation. RMAI requires that all debt buying companies be certified. Other RMAI member such as brokers, vendors, law firms, and collection agencies can also be certified. An added benefit for attorney members is that many of the education sessions at the Annual Conference provide CLE credit.

RMAI Resource Library

The [RMAI Resource Library](#) is your one-stop shop for knowledge and information. RMAI members can stay up to date with evolving trends, legislative challenges, industry rules and regulations through the variety of news and publications provided by the organization.

RMAI has published several white papers on various topics. Find them in the [RMAI Resource Library](#) or [White Papers and Resources](#) on the RMAI website.

[Members watch their email inbox for regular member-only updates and digital publications](#) – Member Alerts, *RMAI Update* monthly e-newsletter, *RMAI Insights* (fall) and *RMAI Digital Dispatch* (spring).

Volunteer for a Committee

Many members volunteer their services on a [committee](#). Being on a committee has many advantages. First, serving on a committee allows you to participate at the forefront of whatever that committee is involved in. For example, if you are on the Federal or State Legislative/Regulatory Committee, you are aware of legislation related to the receivables management industry that is being proposed throughout the country. The second and equally important reason for being on a committee is the opportunity to build your network of industry professionals. All committees are run by one of the members of the Board of Directors and have a handful of other RMAI members serving on the committee. Committees typically meet once a month for about an hour and discuss issues in that committee's purview. It is important that if you make a commitment to serve on an RMAI committee that you attend meetings and fulfill committee/individual assignments. RMAI members that serve on a committee together have an opportunity to work together and really get to know each other. Remember, people do business with others that they know and with whom they have built trust over time. Participating in a committee meeting once a month and hearing each other's input and ideas is a building block of such a relationship. RMAI distributes the Committee Interest Member Survey annually to primary contacts and additional membership representatives. Committee Chairs select members of their committees from the pool of responses.

Get Involved

RMAI members are a goal-minded group with personal and professional success at the top of the list. RMAI strives to meet the goals of its mission statement, "to promote the essential role of the receivables management industry in the credit ecosystem" by way of the organization's vision statement, "to ensure a viable credit ecosystem by setting receivables management industry standards, being the authoritative voice in advocacy, championing professional and ethical business practices, and providing unrivaled business networking opportunities."

RMAI membership delivers access to a multitude of opportunities to learn and network. It is up to you as a member to take advantage of these opportunities, get involved, and attend events. RMAI membership provides tools to engage with other members and stay current with industry developments. Maximize your RMAI membership by using these tools to build your industry knowledge as well as your business. Visit the RMAI website at rmaintl.org to discover more about RMAI and member-only resources and benefits.

Engage with RMAI on social media.

[LinkedIn.com/company/rmaintl](https://www.linkedin.com/company/rmaintl)

[Facebook/ReceivablesManagementAssnIntl](https://www.facebook.com/ReceivablesManagementAssnIntl)

[X \(Twitter\)/rma_intl](https://twitter.com/rma_intl)